

Maritime & Trade Capabilities for the Chemical Industry

Our unique data assets provide specialty and agro chemical companies access to the most comprehensive insights.

Maritime & Trade Solutions enable you to:

- Evaluate the Global Chemical Supply Chain

- Analyze your supply chain in comparison to your competitors
- Measure global demand of chemicals in volume, value and price
- Track vessels to understand and forecast commodity types and volumes

Identify Suppliers & Buyers

- Monitor competitor activity to identify potential new suppliers and sales targets
- Target buyers of your products and pitch them in an informed manner

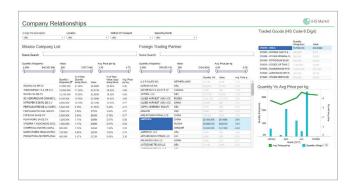
Reduce Compliance Risk and Identify Better Vessels to Charter

- Monitor your chartered vessels to ensure they are not trading in illegal territories
- Understand the risk profile of vessel owners and operators you are operating with

We have the ability to save you time and money by identifying the data that can be useful to your business and displaying it in a fashion that is easy for your team to understand. This can be done at scale so you can receive a continuous stream of clear and concise trade data that will help evaluate the market. You can then spend more time strategizing on growing market share and streamlining operations and less time cleaning, storing and manipulating data.



Find new potential customers and quantify demand in new markets. Here, with just a few clicks of a button, you can see buyers for the chemicals you produce – while also measuring total demand and the size of competing supply markets.



See who your competitors are selling to and what those buyers are paying and for what volumes. Here, you can see Ameropa's differing volumes and costs depending on their shipments' origin country – and you can also see their customers on the left – with their customers ranked volume, value and average price.

To learn more visit ihsmarkit.com/maritime trade