

Why is client onboarding so challenging?

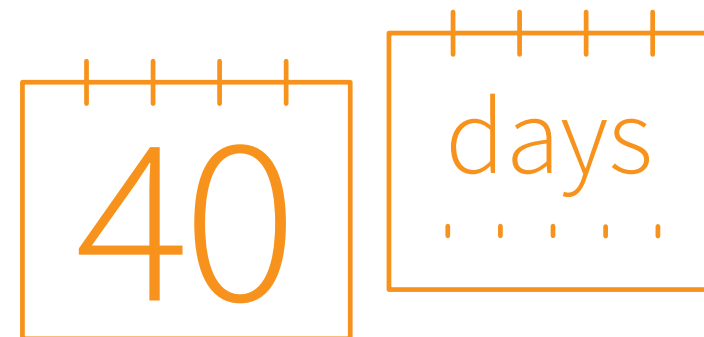
On average, for a new account or entity, there can be upwards of

5 to 30+
relationships

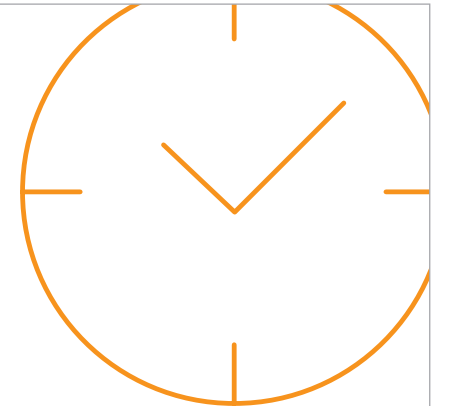
to be established



To onboard a single new account, it takes on average



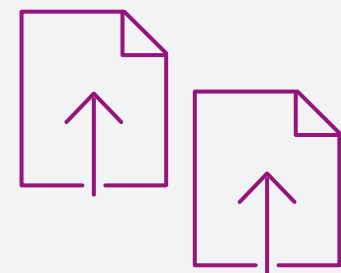
and as long as **221** days
from start to finish



We found that, on average, banks access documents uploaded by the investment manager



200
times per year



For a smaller, mid-tier market participants working with **25 banks** and **50 entities**, that adds up to

5000 access points
per year

or approximately

2000 potential
email requests



Explore new approaches for end-to-end client lifecycle management and download our complimentary whitepaper | [Click here](#)

Learn more at ihsmarkit.com/Client-Onboarding