## Crop Science Buyer’s Guide

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IHS Markit Crop Science

At IHS Markit, we offer market-leading crop science information solutions powered by our globally recognised brands of Agrow and Phillips McDougall across 700+ active ingredients and 14 major crop groups. Our specialist team of crop protection and seed experts offer comprehensive news, data and independent analysis across the global industry, with market reporting, data and market forecasting solutions to support all operational needs in your organisation.

These services are part of IHS Markit’s agribusiness industry solutions, with a suite of services offering an unparalleled depth of understanding and expertise over a multitude of complex markets. To learn more about our capabilities across the agribusiness value chain, [click here](#).

To advertise in this guide please contact Ben Watkins:
Tel: +44 (0)7833 047 163
Email: [ben.watkins@ihsmarkit.com](mailto:ben.watkins@ihsmarkit.com)
Consultancy

Staphyt

Staphyt Regulatory Affairs provides services in chemical regulatory affairs. Operating in the agrochemicals, biologicals, biocides and general chemical sectors, our mission is to keep manufacturers informed about the regulations that apply to their businesses. We help our clients to achieve smooth entry to the market of their substances and products, in compliance with national and European regulations.

Our expertise covers all areas related to chemical risk assessment: Physico-chemistry, analysis, toxicology, ecotoxicology, residues, biological efficacy, etc. Our team brings together the expertise of scientific and regulatory experts, and we can also rely on a network of external consultants throughout Europe.

Plant Protection & Nutrition expertise:
We can assist you in all regulatory procedures required to obtain active substance approval and/or product authorisation for both chemical and biological products (EC 1107/2009, EC 2003/2003, EC 2019/1009 etc.).

Benefits of working with us:
Both agronomic experimentation and regulatory affairs expertise gathered in one service company! We offer you real added value by taking charge of your projects from the earliest stage all the way through to registration.

Staphyt Regulatory Affairs
23 Rue De Moeuvres
62860-Inchy En Artois
France
Tel: 00 33 3 21 21 45 21
Fax: 00 33 3 21 21 45 19
Contact: Fanny Vanel
(Marketing Manager)
fvanel@staphyt.com
www.staphyt.com/regulatory

Kerona Scientific

Kerona Scientific is an award winning European regulatory consultancy, headquartered in Ireland with offices also in Southern Europe (Spain).

We specialise in providing quality and timely regulatory services to our clients, who include some of the leading names in the proprietary and generic plant protection, biocides, fertilisers, plant biostimulants and biocide industries.

Kerona Scientific provides strategic regulatory advice to clients on the project management of new product introductions, from concept through to marketing as well as optimization of existing portfolios.

Working with chemical, microbial and low risk active substances, our services include but are not limited to:
Kerona Scientific Ltd.

info@kerona.ie
www.kerona.ie

Kerona Scientific Ltd.
Paseo de la Castellana, 179 C.P. 28046
Madrid
España
Tel: +34 912 865667

- Comprehensive data gap analysis, with costs and timescales of any required studies.
- Study commissioning and monitoring, from first request for quotations to review of protocols, draft reports and final reports.
- Task force management
- Preparation of full zonal dRR dossiers and national addenda including all summaries evaluation and risk assessment.
- Project Management of renewal of active substances at EU level (AIR programmes).
- Preparation of biological assessment dossiers (BAD).
- Data matching evaluations for AIR projects.
- Technical equivalence applications for new or secondary sources.
- Literature searches
- Preparation of product SDS
- Classification and labelling advice
- REACH services

Our clients benefit from our experience amassed over 26 years and spanning all areas from plant protection products (Regulation (EC) No 1107/2009) to biocides (Regulation EU (No) 528/2012), fertilisers, plant biostimulants and agronomic additives at European and Member State level. Our native English, German, Spanish, Lithuanian, Polish and Arabic speakers can assist with registrations across the Middle Eastern and all European regions.

LKC Switzerland

LKC provides clients with independent regulatory experience and advice for cost effective global registration of their specialty chemical products.

Companies benefit with their strategic development which includes established contacts with Regulating Authorities, contracting and monitoring studies including higher tier studies; interpreting the impact of findings; conducting risk assessments, submitting regulatory dossiers including CADDYxml, IUCLID and METI formats and support post submission.

As a GLP certified facility LKC can conduct multi-site supervised residue and operator exposure studies. With a global network of regulatory advisors with a focus on major regions of agronomic importance, LKC can offer clients global support.

Contact LKC for scientific and practical solutions to your regulatory challenges.
Compliance Services International

Since 1988, CSI has been specialising in regulatory and scientific consultation to the crop protection and allied industries.

CSI’s services include agrochemical, biopesticide/biostimulant, biocide, chemical and cosmetic registration, hazard assessment (including QSAR, GHS CLP and Endocrine Disruptor potential), exposure assessment (including modelling), risk assessment (including for human and veterinary medicines, and relating to endangered species), study monitoring, data compensation evaluations, and M&A regulatory due diligence.

In the EU, CSI can assist with Member State (including Mutual Recognition) or pan-EU compliance with key Regulations, e.g. EU 1107/2009 (Plant Protection), EU 528/2012 (Biocides) and EU 1907/2006 (REACH). CSI can also provide support for global regulatory strategies (including under the OECD Joint Review Process for Pesticides).

EBRC Consulting

EBRC services include full regulatory support for plant protection products, biocides and industrial chemicals (REACH). Assistance is provided for plant protection product registrations according to all EU national legislations and EU requirements, including biological dossiers, complex exposure/risk assessments and computer modelling of environmental fate behaviour.

Additional speciality services are available for non-crop uses of active substances, but also for niche products (such as rodenticides) and inorganic compounds. Dossier compilation is available in CADDY as well as IUCLID format. Task force management, project coordination and scientific monitoring of experimental investigations complete this package of services.
ERM (Environmental Resources Management)

Regulatory specialists guiding you through the registration complexities of the agrochemical, biocide and chemical industries. Our team of European regulatory experts including the acquired team at JSC International can extend support globally through ERM’s product services offering.

Environmental Resources Management (ERM) is one of the world’s leading providers of EHS and sustainability management, technical consulting and IT implementation services, with considerable experience in providing global product stewardship services.

ERM - Environmental Resources Management
harrogate-enquiries@erm.com
www.erm.com

SCC (Scientific Consulting Company)

Since its establishment in 1989, SCC (Scientific Consulting Company) has been supporting its international customers with cost-efficient tailored solutions for their scientific and regulatory needs within and outside the EU.

Our expertise extends over a broad range of areas, including agrochemicals, biorationals and fertilisers (biostimulants), chemicals and biocides, feed and food additives, food contact materials, cosmetics and consumer products, medical devices, pharma pre-clinical and legal services.

SCC has 2 offices in Germany – the headquarters in Bad Kreuznach and an office in Berlin and runs SCC Japan K.K. in Tokyo.

In 2019, SCC GmbH established SCC Legal to provide its customers with high quality legal services for chemical regulations of plant production products, chemicals and biocides as well as consortia management.

We care for your success.

SCC (Scientific Consulting Company)
Am Grenzgraben 11
55545 Bad Kreuznach
Germany
Tel: +49 671 298 460
Contact: Dr Bernd Brielbeck
info@scc-hq.de
www.scc-gmbh.de
SGS Group

SGS Seed and Crop Services provides a global network of field stations and laboratories for client’s product development and registration programmes in Europe, North America, Latin America and Asia-Pacific.

Our experienced interdisciplinary team of agronomists, biologists, chemists, food technologists and geochemists can conduct field trials and laboratory studies to support the screening, development and registration of agricultural and horticultural chemicals, biopesticides, fertilizers and new plant varieties and seeds (including GMO).

With many years of experience in the field of R&D, analytical chemistry, regulatory testing, consulting and project management, SGS conducts registration studies, such as efficacy, residue, operator exposure, consumer safety, environmental fate and the behaviour of pesticides as well as ecotox testing.

The studies are based on international guidelines, including EPPO, OECD, EPA and SETAC and in compliance with GLP (Good Laboratory practice) or GEP (Good Efficacy Testing). SGS is the world’s leading inspection, verification, testing and certification company. SGS is recognised as the global benchmark for quality and integrity. With more than 70,000 employees, SGS operates a network of over 1,350 offices and laboratories around the world.
Market Research

Kynetec

As the leading research specialist in agriculture, Kynetec helps companies around the world understand the dynamics of crop protection and seed, turning research into business opportunities and enabling clients to create winning strategies.

We have expertise in all the major categories needed for keeping operations running smoothly, including crop protection, seeds, soil and water management, digital agriculture and farm machinery. We conduct tracking studies for monitoring market trends, customized research for answering unique business challenges and provide market forecasts to support the long-term vision.

Everything we do is delivered by a team of specialists who understand the challenges impacting the agricultural industry. Our coverage extends to major and niche sectors of our industry, where we regularly undertake research projects in more than 70 countries. With our international team of experts located around the world, no matter where you are, we can help.
Contract Research

Staphyt

Staphyt provides reliable solutions and high levels of expertise to agrochemical businesses, biologicals manufacturers and plant breeding companies for the development, registration and promotion of their products. The strength of our network combined with the expertise of our people guarantees the success of studies, in complete safety and within deadlines.

These key points evidence our ability to provide the best quality service and capacity to succeed with your trials, their management and registration issues:

- 30+ years’ experience
- 450+ team members
- Access to all crops all over Europe, Australasia (Peracto), everywhere else through partners.
- GEP, GLP certified and CIR Agreement

From screening to registration, Staphyt offers all areas of expertise:

- GEP trials (efficacy and dose response, crop safety, practical value, rotational, drift studies etc.).
- GLP studies (residue, OPEX, soil dissipation and accumulation, DFR etc.)
- Screening trials in field and glasshouse
- Biologicals screening/testing and consulting (Bioteam)
- Sales support and development trials
- Seed variety testing on all crops, including silage and compositional analysis.
- Processing laboratory (+100 different processes available).
- Ecotox field and tunnel studies for honey/ bumble bees
- Research studies (rain fastness etc.)
- Fungi resistance monitoring for pre- and post-registration purpose

Staphyt regulatory and consulting provides support for registration of chemicals, biologicals, fertilisers, growth media and adjuvants:

- Consulting and strategy
- Pan-European registration programme
- Active substance (CA) and preparation (CP) dossiers (study management, write up of dossiers according to dRR format including Risk Assessments and BAD’s).
- Mutual recognition, bis application, Second trade name
- Direct contact with National Authorities in Europe
- Trial permits
EPL BAS

EPL BAS (Bio Analytical Services)

EPL BAS is an agriculture-focused analytical contract laboratory that operates in compliance with Good Laboratory Practice (GLP) standards. EPL BAS is accredited to the International Organization for Standardization (ISO) General Requirements for the Competence of Testing and Calibration Laboratories (ISO 17025:2005) with additional requirements outlined in the 2010 AOAC International Guidelines for Laboratories Performing Microbiological and Chemical Analyses of Food and Pharmaceuticals.

EPL BAS serves agricultural biotechnology and chemical companies by analyzing feed and food ingredients, organic products, genetically modified crops, biopesticides, plant protection agents and crop chemicals using advanced technology in the areas of nutritional chemistry, product chemistry, residue chemistry, molecular biology, method development and validation. Through these methods, EPL BAS produces laboratory data used to confirm that agricultural by-products are safe for people and the environment. They bring innovative technology and skill to the industry while working with a wide variety of agricultural samples.

IES

IES Ltd (Innovative Environmental Services)

Innovative Environmental Services (IES) Ltd is an independent and privately owned GLP-certified contract research organisation (CRO) which performs environmental fate, metabolism, aquatic and terrestrial ecotoxicology, and analytical chemistry testing to support the development, registration and stewardship of pharmaceuticals as well as agrochemical, biocidal and chemical products in a prompt, flexible and cost-efficient manner.

At IES Ltd, we cooperate with authorities, research institutes and clients on a regular basis to improve existing test systems and guidelines, and to develop alternative and more cost-effective studies to satisfy the stringent and demanding regulatory requirements. Participation in ring-testing, scientific working groups and workshops is an integral part of our company philosophy.

IES’ GLP testing facilities and equipment are state of the art. All laboratories, incubation rooms, growth chambers, cooling and freezing facilities are temperature and, if required, humidity controlled. Our outdoor facilities consist of greenhouses, crop metabolism areas and agricultural land.
SGS

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Smithers

Smithers is a leading provider of environmental risk testing to the Agrochemical industry. Our regulatory-compliant laboratories assist global product registrations supporting our clients with the deepest expertise, unparalleled service levels, efficient technologies, and transparent communication.

Smithers has performed standard guideline and higher-tiered environmental studies for over 50 years.

Offerings include environmental fate; plant and animal metabolism; aquatic and terrestrial ecotoxicology; honeybee and pollinator testing; avian toxicology; residue, analytical, and product chemistry; endocrine disruptor testing; and regulatory risk assessment. We have the capacity and expertise to test difficult materials and confirm exposure levels in the low parts per trillion range in a variety of sediment, soil and aquatic matrices.

For the Agrochemical industry, we offer a variety of services to support regulatory submissions in:

- The United States (Federal Insecticide, Fungicide, and Rodenticide Act – FIFRA).
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| • Europe (Regulation (EC) No 1107/2009 concerning the placing of Plant Protection Products on the market).  
• Canada (Pest Control Products Act and Regulations)  
• Japan (Agricultural Chemicals Regulation Law)  
Smithers has worked with many of the chemical industry task forces, trade associations, and product working groups over the decades to solve unique exposure and testing requirements for different chemistries. |
Custom Manufacturers

Agri Life

Manufactures BioPesticides viz. Karanjin, Anonin, Azadirachtin, Bt-k, Bt-i, Trichoderma viride, Trichoderma harzianum, Beauveria bassiana, Metarhizium anisopliae, Verticillium lecanii, Paceliomyces lilacinus, Pseudomonas fluorescens – supported by basic data package. Agri Life offers BioFertilizers like Nitrogen Fixing bacteria, Phosphorous solubilizing bacteria, Potash Mobilizing bacteria, Ferrous Mobilizing bacteria, Zinc Mobilizing bacteria, Mn Mobilizing bacteria, Sulfur Mobilizing microbe, Silica Solubilizing bacteria, Mycorrhiza etc.

Dr. Venkatesh@agrilife.in
www.agrilife.in

Bharat Group

Established three decades ago, we are one of India's leading manufacturers and exporters of Pesticides Technical, Formulations and Intermediates. Our high customer satisfaction has enabled us to reach turnover of USD 100 Million. All Group Companies are ISO 9001:2008 and ISO 14001:2004 certified. Bharat Rasayan Ltd., the flagship company, has annual capacity of 10000MT. A new Technical Manufacturing Plant of 25000MT capacity is being set up at Dahej, Gujarat. Our Registration Department has ready dossiers for all products with full toxicology information. Some of our competitive products are: A) Synthetic Pyrethroids: Cypermethrin, Permethrin, Bifenthrin, Fenvalerate, Lambda Cyhalothrin, Chlorpyrifos, Chlorpyrifos Methyl, Ethion, Phenthoate and Clodinafop Propargyl. B) Intermediates: MPBD, MPBAL and many more.

sng@bharatgroup.co.in
www.bharatgroup.co.in

Quimetal

Quimetal is a well-known Chilean company dedicated to the manufacturing of industrial and agricultural chemicals based on copper, sulfur, molybdenum, magnesium and aluminium. With more than 60 years of experience in the production of chemicals, Quimetal has developed a full range of products that serves, national as well as international markets. Quimetal has ISO 9001:2008 certification issued by the Bureau Veritas Certifications house, consistent with the
### Quimetal

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<td>101 Madhavi Enclave Moti Nagar, Hyderabad India</td>
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<tr>
<td>Tel: +91 40 23830956/ 23830957 Fax: +91 40 23830958</td>
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<td><a href="mailto:sales@netmatrixindia.com">sales@netmatrixindia.com</a></td>
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Formulation & Additives

Exwold

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<td>Exwold Technology is a UK based contract processing and formulation company dedicated to servicing the Crop Protection &amp; Speciality Chemicals markets. With two manufacturing sites for the production of extruded granules, we are recognized as specialists in formulation of Agrochemicals and produce 1000’s of tonnes of WDGs every year. We now have a further standalone facility dedicated to the formulation of High Potency herbicides which ensure high levels of containment and cross contamination control. In addition, we have impregnation and coating capabilities which allow us to produce herbicide and insecticide granules for direct application and compliments our extensive facilities for blending and compaction. We are pleased to offer a trusted, fast and flexible service to companies around the world. Our pilot facility and years of experience allow us to support you through your development process and as your partner in chemical processing, we are able to continually develop &amp; optimise your process. We are accredited to ISO 9001 &amp; 14001 and have an excellent safety record.</td>
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PO Box 270
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Tel: +44 1429 230340
sam@exwold.com
www.exwold.com

Quimetal comercial@quimetal.cl
www.quimetal.cl
### Quimetal

| Industry Quimetal provides Sulfur Dioxide and Aluminium Sulfate. |
| For more information about our company and products, please contact us at [comercial@quimetal.cl](mailto:comercial@quimetal.cl) or in [www.quimetal.cl](http://www.quimetal.cl) |

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Moti Nagar, Hyderabad  
India  
Tel: +91 40 23830956/ 23830957  
Fax: +91 40 23830958  
sales@netmatrixindia.com
Intermediate Suppliers

Netmatrix

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For more information about our company and products, please contact us at comercial@quimetal.cl or in www.quimetal.cl

Quimetal
comercial@quimetal.cl
www.quimetal.cl
## Generic Manufacturers

### Netmatrix

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<td>Leading Manufacturers and Exporters of CHLORPYRIPHOS Tech 98% Min.</td>
</tr>
<tr>
<td>Complete GLP dossier available for registration in any country.</td>
</tr>
<tr>
<td>CHLORPYRIHPS TECH 98% Min. - 5000 TONS PER YEAR AFTER EXPANSION, CHLORPYRIPHOS METHYL TECH, PRETILACHLOR TECH, TRICHLOPYR TECH and DDVP.</td>
</tr>
</tbody>
</table>

Netmatrix Ltd.
101 Madhavi Enclave
Moti Nagar, Hyderabad, India
Tel: +91 40 23830956/
23830957
Fax: +91 40 23830958
sales@netmatrixindia.com

### Quimetal

<table>
<thead>
<tr>
<th>Quimetal</th>
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<tbody>
<tr>
<td>Quimetal is a well-known Chilean company dedicated to the manufacturing of industrial and agricultural chemicals based on copper, sulfur, molybdenum, magnesium and aluminium. With more than 60 years of experience in the production of chemicals, Quimetal has developed a full range of products that serves, national as well as international markets. Quimetal has ISO 9001:2008 certification issued by the Bureau Veritas Certifications house, consistent with the guidelines of Quimetal, which for more than 60 years, has been focused on the development of better-quality products manufactured with state-of-the-art production processes.</td>
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<tr>
<td>Quimetal participate in the Agricultural Industry, with products based on Copper and Sulfur, both with Organic Certification; Fertilizers, and Grape Preservation products under FRESCA Preserva Uvas Trademark.</td>
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<tr>
<td>We also participate in the Pulp &amp; Paper Indutry with products such as Aluminium Sulfate, Sulfur Dioxide and Magnesium Sulfate. For Pigment and Food Industry, Quimetal produce Sodium Molybdate and Ammonium Bisulfite, and for Mining Industry Quimetal provides Sulfur Dioxide and Aluminium Sulfate.</td>
</tr>
<tr>
<td>For more information about our company and products, please contact us at <a href="mailto:comercial@quimetal.cl">comercial@quimetal.cl</a> or in <a href="http://www.quimetal.cl">www.quimetal.cl</a></td>
</tr>
</tbody>
</table>

Quimetal
comercial@quimetal.cl
www.quimetal.cl
Biopesticides

Staphyt

Staphyt provides agrosciences services to biologicals suppliers for the development, registration and promotion of their products.

Bioteam is a multidisciplinary team dedicated to biologicals. Staphyt was the 1st Contract Research Organisation to dedicate itself solely to biocontrols products and biostimulants. Bioteam is now the most comprehensive biological research service in Europe. We help our clients to design their programme, test their product and achieve registration in the most efficient way, globally.

Staphyt
23 Rue De Moeuvres
62860-Inchy En Artois
France
Tel: 00 33 3 21 21 45 21
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Contact: Fanny Vanel
(Marketing Manager)
fvanel@staphyt.com
www.staphyt.com/regulatory

Kerona

Kerona Scientific Ltd.

Kerona Scientific is an award winning European regulatory consultancy, headquartered in Ireland with offices also in Southern Europe (Spain).

We specialise in providing quality and timely regulatory services to our clients, who include some of the leading names in the proprietary and generic plant protection, biocides, fertilisers, plant biostimulants and biopesticide industries.

Kerona Scientific provides strategic regulatory advice to clients on the project management of new product introductions, from concept through to marketing as well as optimization of existing portfolios.

Working with chemical, microbial and low risk active substances, our services include but are not limited to:

- Comprehensive data gap analysis, with costs and timescales of any required studies.
- Study commissioning and monitoring, from first request for quotations to review of protocols, draft reports and final reports.
- Task force management
Kerona Scientific Ltd.

- Preparation of full zonal dRR dossiers and national addenda including all summaries evaluation and risk assessment.
- Project Management of renewal of active substances at EU level (AIR programmes).
- Preparation of biological assessment dossiers (BAD).
- Data matching evaluations for AIR projects
- Technical equivalence applications for new or secondary sources.
- Literature searches
- Preparation of product SDS
- Classification and labelling advice
- REACH services.

Our clients benefit from our experience amassed over 26 years and spanning all areas from plant protection products (Regulation (EC) No 1107/2009) to biocides (Regulation EU (No) 528/2012), fertilisers, plant biostimulants and agronomic additives at European and Member State level. Our native English, German, Spanish, Lithuanian, Polish and Arabic speakers can assist with registrations across the Middle Eastern and all European regions.

LKC Switzerland

LKC Switzerland Ltd

LKC provides clients with independent regulatory experience and advice for cost effective global registration of their specialty chemical products.

Companies benefit with their strategic development which includes established contacts with Regulating Authorities, contracting and monitoring studies including higher tier studies; interpreting the impact of findings; conducting risk assessments, submitting regulatory dossiers including CADDYxml, IUCLID and METI formats and support post submission.

As a GLP certified facility LKC can conduct multi-site supervised residue and operator exposure studies. With a global network of regulatory advisors with a focus on major regions of agronomic importance, LKC can offer clients global support.

Contact LKC for scientific and practical solutions to your regulatory challenges.
<table>
<thead>
<tr>
<th>Agri Life</th>
<th>Manufactures BioPesticides viz. Karanjin, Anonin, Azadirachtin, Bt-k, Bt-i, Trichoderma viride, Trichoderma harzianum, Beauveria bassiana, Metarhizium anisopliae, Verticillium lecanii, Paceliomyces lilacinus, Pseudomonas fluorescens – supported by basic data package. Agri Life offers BioFertilizers like Nitrogen Fixing bacteria, Phosphorous solubilizing bacteria, Potash Mobilizing bacteria, Ferrous Mobilizing bacteria, Zinc Mobilizing bacteria, Mn Mobilizing bacteria, Sulfur Mobilizing microbe, Silica Solubilizing bacteria, Mycorrhiza etc.</th>
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</table>
| Agri Life | Dr.Venkatesh@agrilife.in  
www.agrilife.in |