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# Securities Finance

Market Activity Review Q2 2024

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**Gesa Johannsen**, Managing Director, Head of International Business, Clearing and Collateral Management

July 25th, 2024



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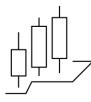






## Q2 2024

Asset valuations continued to rally BUT volatility did start to make a comeback



Global stock and bond prices continued to rally



Central bank divergence started to take place



**Meme stocks made a return – Trump trade?** 



**Elections started to create MORE geopolitical risk** 

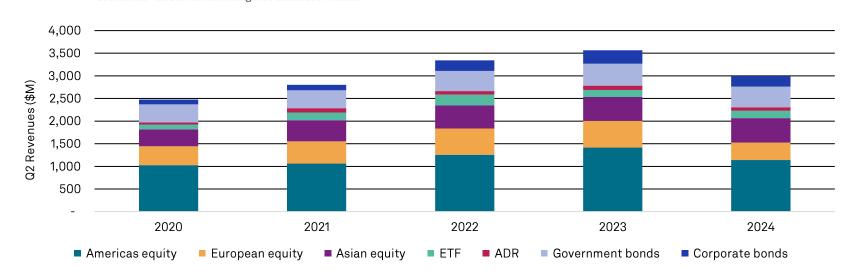


Securities lending revenues continued to experience declines when compared YoY

#### Market revenues – Q2 2024

| Asset Class     | Rev<br>(\$M) | Rev YoY<br>%<br>Change | YTD Rev<br>(\$M) | Avg<br>Balance<br>(\$B) | Bal YoY<br>%<br>Change | Avg<br>Fee | Fee<br>YoY %<br>Change | Avg<br>Lendable<br>(\$B) | Lendable<br>YoY %<br>Change | Avg<br>Utilization | Util YoY<br>%<br>Change |
|-----------------|--------------|------------------------|------------------|-------------------------|------------------------|------------|------------------------|--------------------------|-----------------------------|--------------------|-------------------------|
| All Securities  | \$3,068      | -15%                   | \$5,816          | \$2,664                 | 2%                     | 0.46%      | -18%                   | \$37,294                 | 17%                         | 5.5%               | -10%                    |
| All Equity      | \$2,355      | -16%                   | \$4,375          | \$1,176                 | -6%                    | 0.79%      | -12%                   | \$27,998                 | 19%                         | 3.0%               | -19%                    |
| Americas Equity | \$1,147      | -19%                   | \$2,218          | \$631                   | -3%                    | 0.72%      | -17%                   | \$20,601                 | 23%                         | 2.4%               | -19%                    |
| Asia Equity     | \$543        | 3%                     | \$1,032          | \$206                   | -2%                    | 1.05%      | 5%                     | \$2,758                  | 8%                          | 4.5%               | -3%                     |
| EMEA Equity     | \$386        | -35%                   | \$611            | \$199                   | -20%                   | 0.76%      | -18%                   | \$3,746                  | 8%                          | 4.2%               | -26%                    |
| ADR             | \$73         | -16%                   | \$152            | \$28                    | 1%                     | 1.02%      | -18%                   | \$254                    | 7%                          | 8.1%               | -4%                     |
| ETP             | \$165        | 7%                     | \$293            | \$103                   | 7%                     | 0.63%      | -1%                    | \$533                    | 15%                         | 10.2%              | -1%                     |
| Government Bond | \$463        | -4%                    | \$933            | \$1,165                 | 9%                     | 0.16%      | -14%                   | \$4,508                  | 8%                          | 20.8%              | 4%                      |
| Corporate Bond  | \$231        | -22%                   | \$470            | \$300                   | 13%                    | 0.30%      | -32%                   | \$4,432                  | 12%                         | 5.8%               | 0%                      |

Note: Includes only transactions with positive fees Source: S&P Global Market Intelligence Securities Finance © 2024 S&P Global Market Intelligence

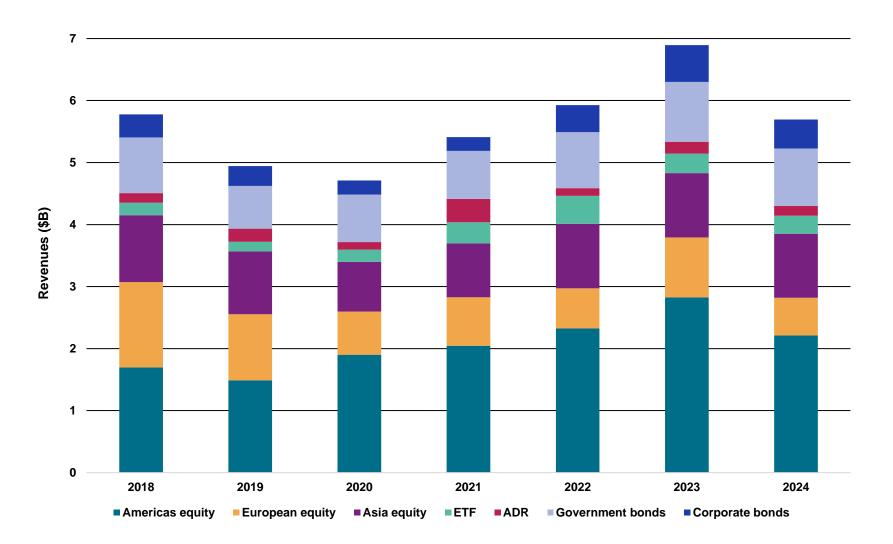


Q2 revenues of \$3.068B

Revenues decline 15% YoY

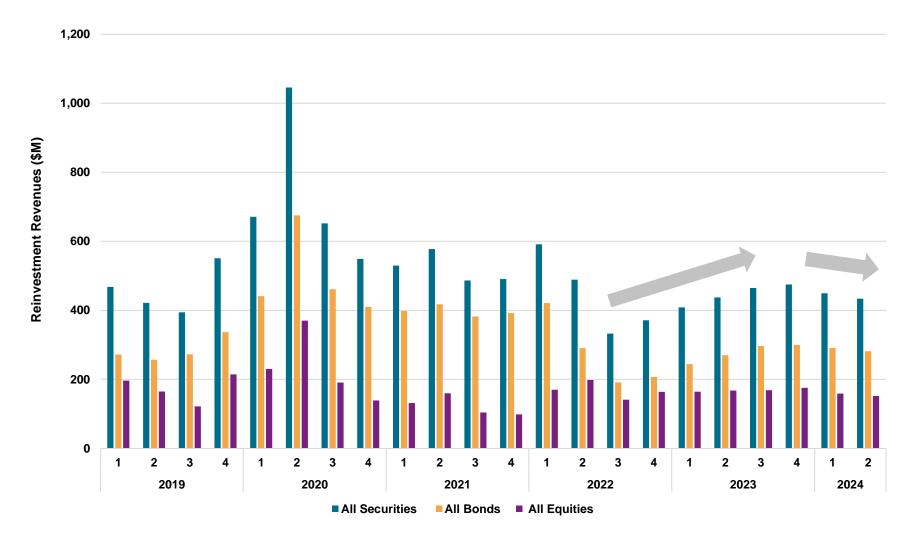
Average balances grow 2% YoY

#### Market revenues – H1



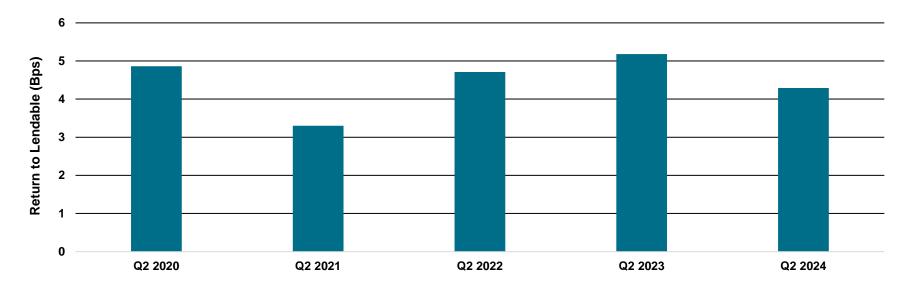
At the end of H1, market revenues are in line with those seen during 2021

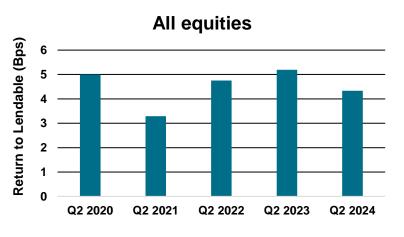
### Market revenues – Reinvestment returns

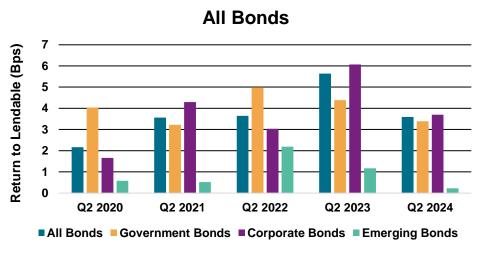


Quarterly cash reinvestment returns continued to decline

#### Market revenues - Return to lendable





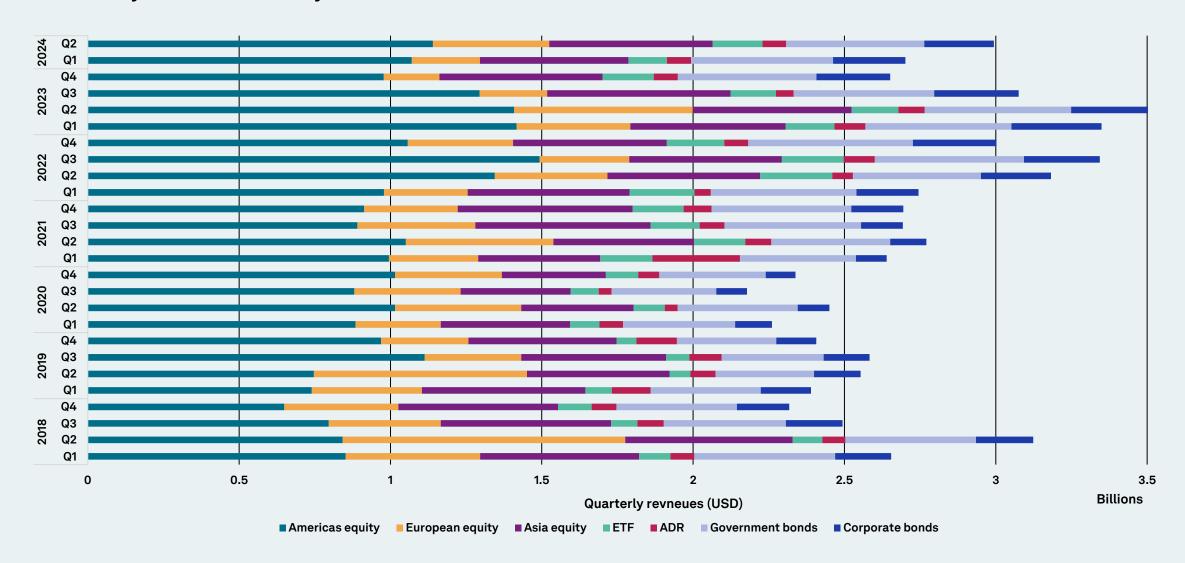


All securities 4.29bps

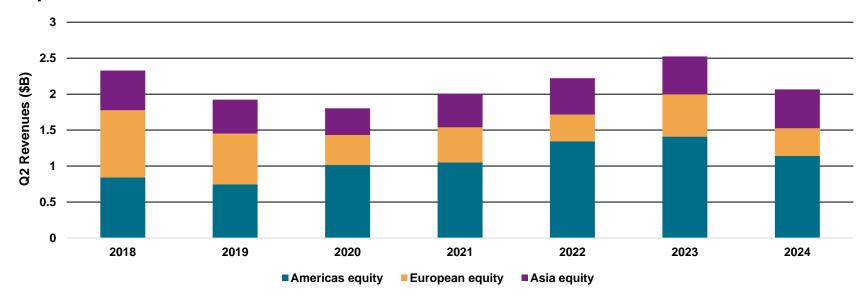
All equity 4.33bps

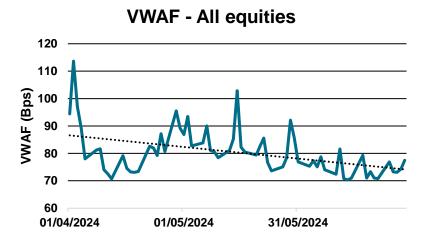
Fixed income 3.59bps

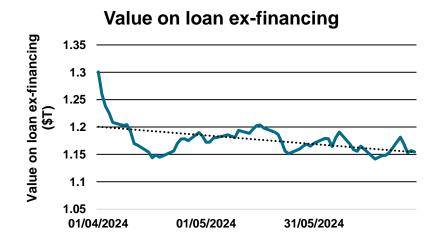
# Quarterly revenues by asset class



# Equities – Revenues, VWAF and Balances

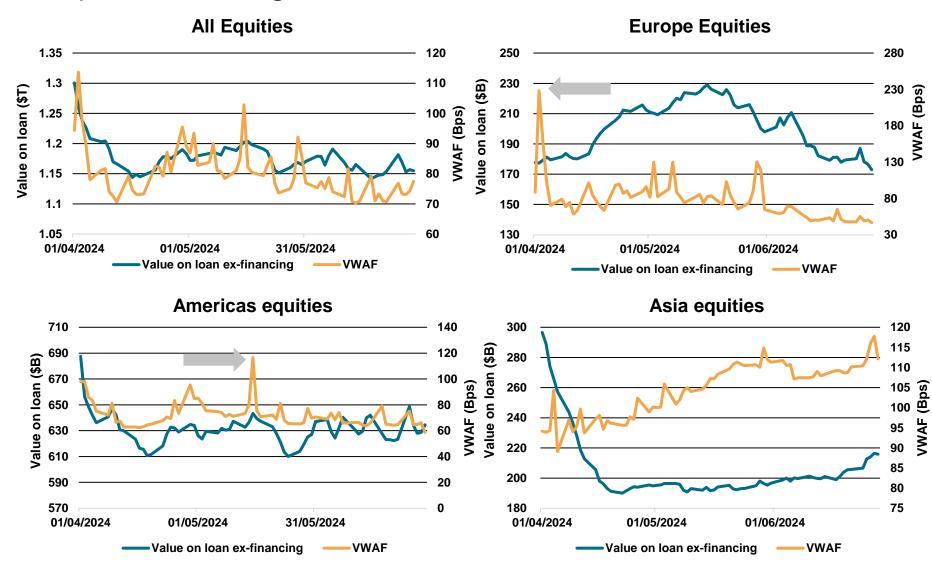






Q2 Equity revenues declined 16% YoY as both VWAF, and balances declined

# Equities - Average fees and balances



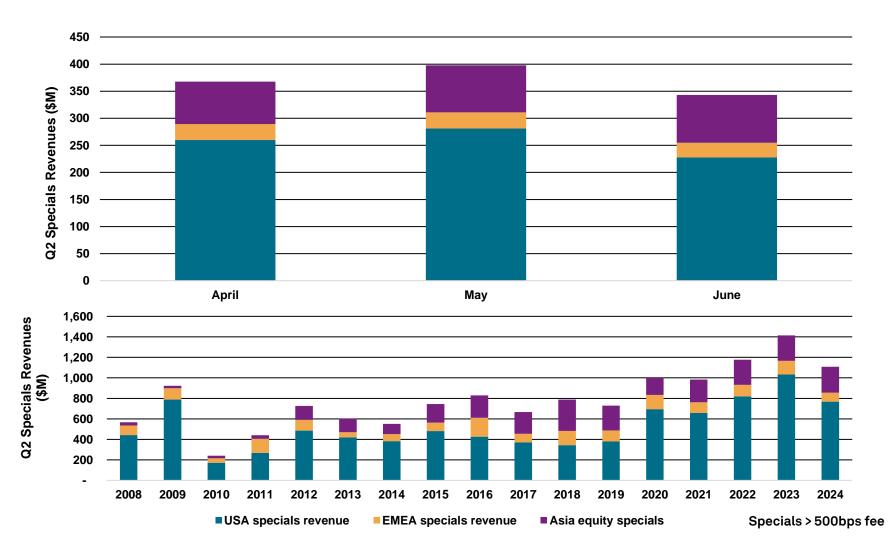
All equities 79bps

Americas equities 72bps

EMEA equities 76bps

APAC equities 105bps

# Q2 equity specials revenues by region



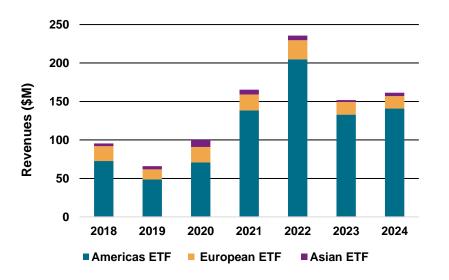
Specials revenues may have dipped BUT remain elevated when compared to previous years.

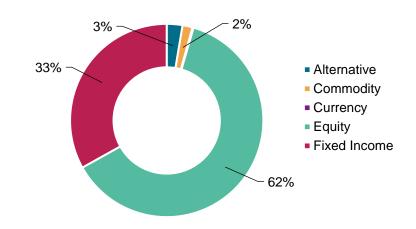
# Equities – Top revenue generators and most shorted sectors of Q2 2024

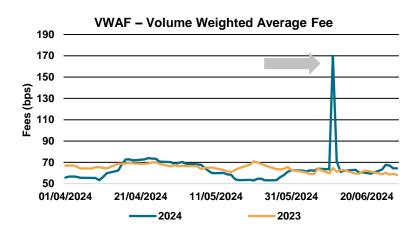
| Top Earning Assets                     | Ticker        | Sector   | Country | Revenue<br>Generated (\$M) |
|--|---------------|--|---------|----------------------------|
| Trump Media & Technology Group         | DJT           | North America Media and Entertainment                  | US      | \$108.1                    |
| Lucid Group Inc                        | LCID          | North America Automobiles & Components                 | US      | \$69.5                     |
| Canopy Growth Corp                     | CGC           | North America Pharmaceuticals, Biotech & Life Sciences | US      | \$49.8                     |
| Beyond Meat Inc                        | BYND          | North America Food, Beverage & Tobacco                 | US      | \$36.0                     |
| Immunitybio Inc                        | IBRX          | North America Pharmaceuticals, Biotech & Life Sciences | US      | \$33.2                     |
| Visa Inc                               | V             | North America Financial Services                       | US      | \$24.2                     |
| B Riley Financial Inc                  | RILY          | North America Financial Services                       | US      | \$19.8                     |
| Canoo Inc                              | GOEV          | North America Automobiles & Components                 | US      | \$19.3                     |
| Sirius XM Holdings Inc                 | SIRI          | North America Media and Entertainment                  | US      | \$18.3                     |
| Canopy Growth Corp                     | WEED          | North America Pharmaceuticals, Biotech & Life Sciences | US      | \$18.0                     |
| Source: S&P Global Market Intelligence | © 2024 S&P Gl | obal Market Intelligenc                                |         |                            |

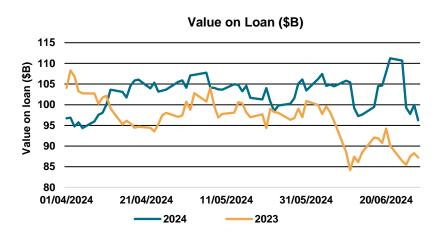


### ETF's Q2 2024









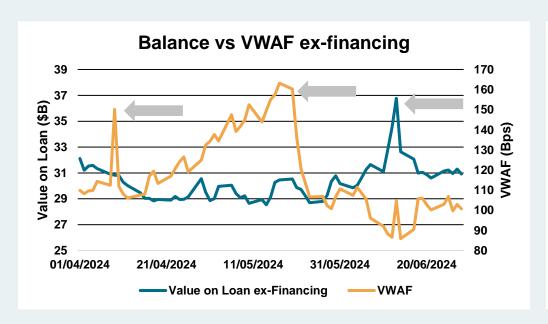
experienced a good quarter with growing by 7% YoY

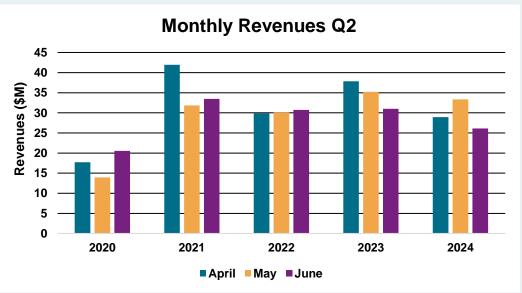
# ETF's – Top revenue generators

| Top 5 Revenue Generating Fixed Inco               | ome ETFs                              |                 |         |                            |
|---|---------------------------------------|-----------------|---------|----------------------------|
| ETF Name  | Ticker                                | Investment type | Country | Revenue Generated<br>(\$M) |
| iShares IBOXX Investment Grade                    | LQD                                   | Fixed Income    | US      | \$17.8                     |
| iShares IBOXX High Yield Bond ETF                 | HYG                                   | Fixed Income    | US      | \$8.1                      |
| iShares JPMorgan USD MTS Bond ETF                 | EMB                                   | Fixed Income    | US      | \$3.4                      |
| iShares National Muni Bond ETF                    | MUB                                   | Fixed Income    | US      | \$3.2                      |
| SPDR Bloomberg Barclay High Yield Bond            | JNK                                   | Fixed Income    | US      | \$2.8                      |
| Source: S&P Global Market Intelligence Securities | © 2024 S&P Global Market Intelligence |                 |         |                            |

| Top 5 Revenue Generating Equity ETF              | s       |                 |           |                             |
|--|---------|-----------------|-----------|-----------------------------|
| ETF Name   | Ticker  | Investment type | Country   | Revenue Generated<br>(\$M)  |
| iShares MSCI EAFE ETF                            | EFA     | Equity          | US        | \$4.9                       |
| iShares Russell 2000 ETF                         | IWM     | Equity          | US        | \$4.2                       |
| SPDR S&P Biotech ETF                             | XBI     | Equity          | US        | \$3.9                       |
| ARK Innovation ETF                               | ARKK    | Equity          | US        | \$2.2                       |
| iShares MSCI China A Shares USD (ACC) ETF        | CNYA    | Equity          | IE        | \$2.0                       |
| ource: S&P Global Market Intelligence Securities | Finance |                 | © 2024 S& | P Global Market Intelligenc |

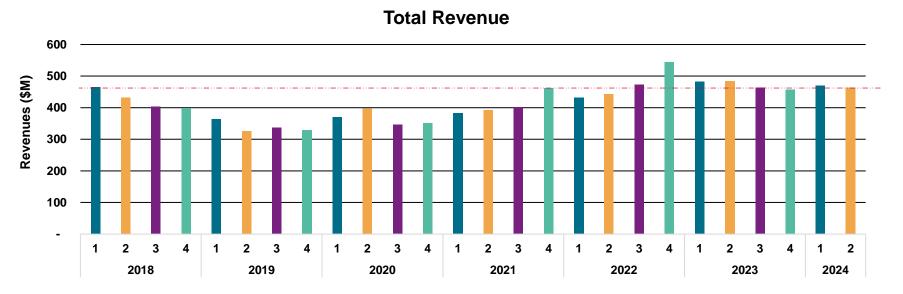
# **Depositary Receipts**

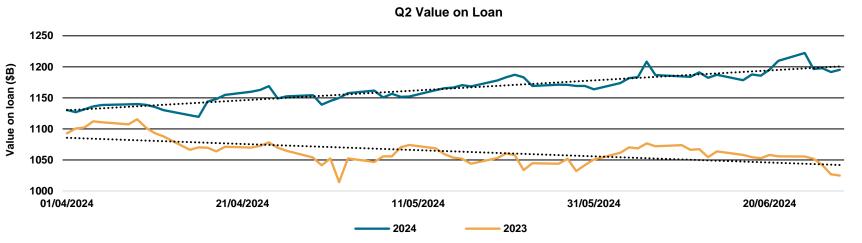




| Top 5 Revenue Generating ADRs                  |             |  |                     |                               |
|--|-------------|--|---------------------|-------------------------------|
| ETF Name                                       | Ticker      | Sector                                   | Country             | Revenue<br>Generated<br>(\$M) |
| Polestar Automotive Holding                    | PSNY        | Automobiles & Components                 | SE                  | \$10.4                        |
| United Micro Electronics Rep 5 Ord             | UMC         | Semiconductors & Semiconductor Equipmen  | nt TW               | \$5.0                         |
| Sociedad Quimica Rep 1 Series B Ord            | SQM         | Capital Goods                            | ES                  | \$3.3                         |
| Nio Ads Rep 1 Cl A Ord                         | NIO         | Automobiles & Components                 | CN                  | \$2.8                         |
| Exscientia                                     | EXAI        | Pharmaceuticals, Biotech & Life Sciences | UK                  | \$1.8                         |
| Source: S&P Global Market Intelligence Securit | ies Finance |  | © 2024 S&P Global I | Market Intelligence           |

#### Government bond revenues trend lower YoY

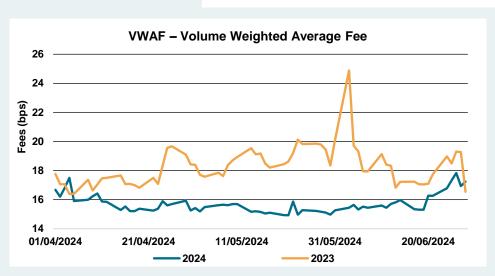


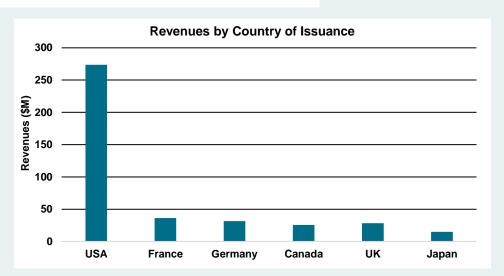


The on-going trend of higher balances and declining average fees continued during Q2.

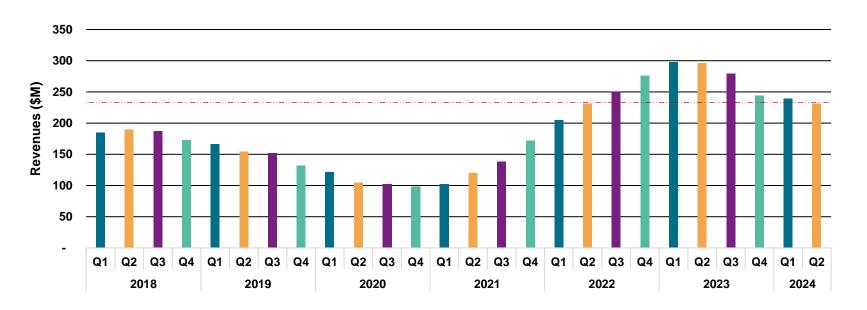
# Government bonds – Top borrows

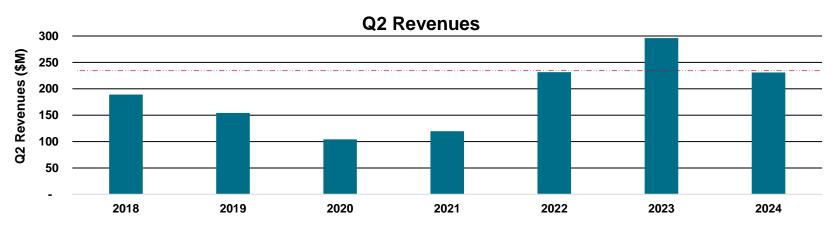
| Top 10 Revenue Generating Government Bonds                |           |              |               |                            |  |  |  |
|---|-----------|--------------|---------------|----------------------------|--|--|--|
| Top Earning Assets  | CUSIP     | Denomination | Country       | Revenue<br>Generated (\$M) |  |  |  |
| United States Treasury (3.5% 15-Feb-2033)                 | 91282CGM7 | USD          | US            | \$10.8                     |  |  |  |
| United States Treasury (4.625% 15-May-2044)               | 912810UB2 | USD          | US            | \$6.4                      |  |  |  |
| United States Treasury (4.5% 15-Nov-2033)                 | 91282CJJ1 | USD          | US            | \$4.5                      |  |  |  |
| United States Treasury (1.875% 15-Feb-2032)               | 91282CDY4 | USD          | US            | \$4.2                      |  |  |  |
| Italy, Republic Of (Government) (4% 01-Feb-2037)          | T6031ZDM0 | EUR          | IT            | \$3.1                      |  |  |  |
| United States Treasury (4% 15-Feb-2034)                   | 91282CJZ5 | USD          | US            | \$2.8                      |  |  |  |
| United States Treasury (2.75% 15-Aug-2032)                | 91282CFF3 | USD          | US            | \$2.8                      |  |  |  |
| United States Treasury (3.375% 15-May-2033)               | 91282CHC8 | USD          | US            | \$2.8                      |  |  |  |
| United States Treasury (4.125% 31-Jul-2028)               | 91282CHQ7 | USD          | US            | \$2.6                      |  |  |  |
| United States Treasury (3.25% 15-May-2042)                | 912810TH1 | USD          | US            | \$2.6                      |  |  |  |
| Source: S&P Global Market Intelligence Securities Finance |           |              | @ 2024 S&P GI | bal Market Intelligence    |  |  |  |





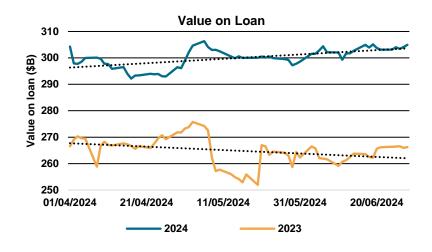
# Corporate bond revenues decline QoQ and YoY

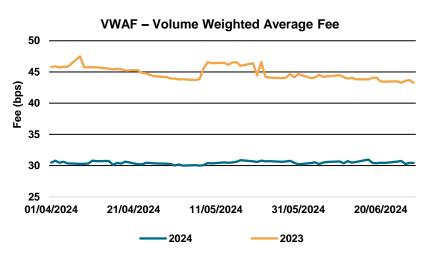


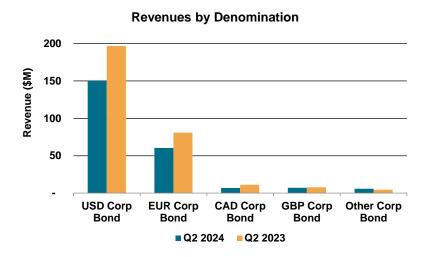


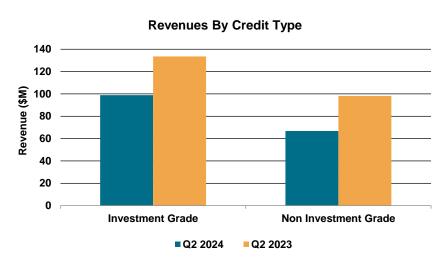
Q2 revenues remained elevated despite declining YoY

# Corporate bond fees fall but balances grow over the quarter









Average balances increased by 13% YoY over the quarter.

# Corporate Bonds – Top revenue generators

| CUSIP     | Denomination  | Asset Class   | Revenue<br>Generated (\$M)  |
|-----------|---|---|---|
| 410345AQ5 | USD   | Private Placement (Fixed Rate)  | \$3.0   |
| 09061GAK7 | USD   | N.I.G. Conv Bond (Fixed Rate)   | \$1.7   |
| 428040DB2 | USD   | Private Placement (Fixed Rate)  | \$1.7   |
| 88579YBD2 | USD   | I.G. Corp Bond (Fixed Rate)   | \$1.6   |
| 753272AA1 | USD   | Private Placement (Fixed Rate)  | \$1.4   |
| 55342UAG9 | USD   | N.I.G. Corp Bond (Fixed Rate)   | \$1.3   |
| 345370CS7 | USD   | N.I.G. Corp Bond (Fixed Rate)   | \$1.1   |
| 037833EW6 | USD   | I.G. Corp Bond (Fixed Rate)   | \$1.1   |
| 92840JAD1 | USD   | Private Placement (Fixed Rate)  | \$1.0   |
| 527298BU6 | USD   | Private Placement (Fixed Rate)  | \$0.8   |
|           | 410345AQ5<br>09061GAK7<br>428040DB2<br>88579YBD2<br>753272AA1<br>55342UAG9<br>345370CS7<br>037833EW6<br>92840JAD1 | 410345AQ5 USD 09061GAK7 USD 428040DB2 USD 88579YBD2 USD 753272AA1 USD 55342UAG9 USD 345370CS7 USD 037833EW6 USD 92840JAD1 USD | 410345AQ5 USD Private Placement (Fixed Rate) 09061GAK7 USD N.I.G. Conv Bond (Fixed Rate) 428040DB2 USD Private Placement (Fixed Rate) 88579YBD2 USD I.G. Corp Bond (Fixed Rate) 753272AA1 USD Private Placement (Fixed Rate) 55342UAG9 USD N.I.G. Corp Bond (Fixed Rate) 345370CS7 USD N.I.G. Corp Bond (Fixed Rate) 037833EW6 USD I.G. Corp Bond (Fixed Rate) 92840JAD1 USD Private Placement (Fixed Rate) |

# Equity market highs suppress revenues

Low volatility and a growing expectation of a softlanding inhibit securities lending revenues

- Continued increases in asset valuations and low volatility led to a decline in both demand and revenues
- Pockets of strong performance continued to exist along with some markets experiencing all-time lows
- Will volatility return throughout Q3 and H2?
- How will interest rate moves affect the market? Will the rally broaden out?
- Could the new political landscape lead to new opportunities for lenders?
- Will the AI theme continue to play out or is it reaching its conclusion?
- Heading into Q3 it feels as if uncertainty is growing and that's the one thing markets do not like.



# Securities finance Q2 2024 market activity review webinar

# Gesa Johannsen

# Managing Director, Head of Clearance & Collateral Management International Business

Gesa leads the International Clearance and Collateral Management Business at BNY. Reporting to the CEO of the Business, she leads the business strategy for the collateral management business with more than \$6 trillion of assets on the platform that we manage, optimize, move and keep safe for our clients.

Taking responsibility for the business success internationally she maintains critical oversight of the business' regulatory obligations.

Gesa has over 25 years industry experience. Prior to joining BNY in 2013, she spent 10 years at Eurex Clearing and led the product strategy of the CCP. Gesa has also previously held senior roles at KPMG and Deutsche Bank.

Gesa represents BNY on the Board of ISDA (International Swaps and Derivatives Association) since 2021, taking an active role to support ISDA's strategic goals to foster safe and efficient derivatives markets.

She holds a Diploma Degree in Economics of the University of Cologne.

Securities finance Q2 2024 market activity review webinar

Please send all questions to.....

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Thank you for your participation

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