

# **Chemical Week**

# Media Kit 2020

We create content that inspires chemical executives worldwide



### About us

Chemical Week is the world's leading source of chemical industry news. Our multimedia platform enables you to share your story in an authoritative way.



### Testimonials

"I consistently read Chemical Week from cover to cover. Chemical Week does a tremendous job of keeping Dow people connected to the latest news and developments, providing a unique prospective on the industry activities, market dynamics, and economic trends that are so critical to the strategic decision making process."



Andrew Liveris, Chairman & CEO of The Dow Chemical Company "Thank you for the Chemical Week article and the privilege and honour you have given us by reserving the front page. I read the article more than once and we all agree that nothing at this level of completeness and reliable details has ever been written about Versalis before. I know our people in every site will be proud of reading it and showing it around, having all contributed to the turnaround."



Daniele Ferrari, CEO of Versalis

"I am deeply impressed by Chemical Week's work ethic and strong industry connection"



Ren Jianxin, President of ChemChina

# Editorial calendar

2020 EDITOR	IAL CALENDAR Subject to	change		DRAFT 8
ssue Date	Primary Feature	Regional & Special focus	Sponsored content	Industry Events
0 Dec/ Jan 6	Global outlook		Ranking	
3/20 Jan	Soap & detergents		Supplement: ACI Show Daily	ACI Annual Meeting & Convention 2020 - Jan 27 - Feb 1
7 Jan/ 3 Feb	Water treatment		Webinar: M&A	Specialty & Custom Chemicals America, Feb 10-12
0/17 Feb	Rethinking innovation	Industrial biotech	Supplement: Specialty strategies/ Circular economy	Personal Care & Products Council Annual Meeting - March 1 - 3
4 Feb/ 2 Mar	Ports and terminals	Refinery catalysts	Supplement: Feedstocks/ Digitalization	CPhI South East Asia - March 4 - 6 CPhI Japan - March 18 - 20
/16 Mar	Petrochemicals	Harvey Study	Supplement: Petrochemicals / Digitalization	DCAT WEEK 2019, March 23 - 26
			WPC TV & Digital Edition	94th Annual DCAT Dinner March 26
				35th Annual World Petrochemical Conference - March 24 - 27 AFPM International Petrochemical Conference March 29 - 31,
3/30	Finance			In-Cosmetics Global 2020 - March 31 - April 2
/13 Apr	Japan	Southeast Asia		NYSCC Suppliers' Day 2020 - May 7 - 8 , Jacob Javitz Center
		Personal Care		APIC - May 28 - 29
0/27 Apr	Fine chemicals	Pharma	Webinar: Digitalization	Interphex 2020 - April 28 - 30
				ASC Adhesives & Sealants Council Annual Spring Convention & EXPO - April 20 - 22
				CPhI North America INFORMEX - May 5 - 7
/11 May	Distribution		Profile: Informex profiles	ChemSpec Europe - May 27/28
				FECC Annual Congress 2020 - May 27-29
8/25 May	Plastics		Supplement: Plastics /Circular Economy	
/8 Jun	Germany			ACC Annual Meeting - June 2020
				2020 BIO International Convention - June 3 - 6
5/22 Jun	Electronic chemicals			SemiCon West - July 21 - 23

# Editorial calendar

Issue Date	Primary Feature	<b>Regional &amp; Special focus</b>	Sponsored content	Industry Events	
Jun 29/ Jul 6	Responsible Care	Harvey Study	Webinar: Closing loop on plastic waste		
13/20 Jul	M&A		Ranking		
27 Jul/ 3 Aug	Paints and coatings	Executive compensation	Webinar: Sustainability (Environment, health & safety)		
10/17 Aug	Crop protection		Supplement: Crop protection / Digitalization		
24/31 Aug	Billion Dollar Club		Ranking		
7/14 Sept	European petrochemicals		Supplement: Supply chain / Digitalization		
21/28 Sept	Supply chain		Directory: Adhesives & Sealants Directory ASC Fall Adhesives & Sealants Council Convention - September 2020		
5/12 Oct	Latin America		Directories: Paints & Coatings Redbook	Latin American Petrochemical Conference (APLA) 2020	
19/26 Oct	Distribution	Harvey Study	Profile: Distribution profiles	Annual National Association of Chemical Distributors (NACD)	
2/9 Nov	Middle East		Supplement: Downstream & geographic     CPhI Worldwide 2020 - November 5 - 7       diversification/ Digitalization     Annual Gulf Petrochemical Association (GPCA)		
16/23 Nov	Next US Wave	Catalyst	Directory: Soaps & Cosmetics Bluebook		
30 Nov/ 7 Dec	Sustainability				
14/21 Dec	Fertilizers	Year in review	-		
CW Newslet	tters				
CW In Week news, insigh Audie		Business Daily Daily expert analysis and data Audience: 5,000+ C-level executives Daily distribution	Audience: 20,000 Audience	y Chemicals e: 34,200 distribution Feedstocks Audience: 46,000 Monthly distribution Monthly distribution Monthly distribution	

# Editorial calendar

### Sponsored Content Calendar

Date	Sponsored content	Industry Event	
30 Dec/ Jan 6	Ranking		
13/20 Jan	Supplement: ACI Show Daily	ACI Annual Meeting & Convention 2020	
27 Jan/ 3 Feb	Webinar: M&A	Specialty & Custom Chemicals America, Feb 10-12	
10/17 Feb	Supplement: Specialty strategies/ Circular economy	Personal Care & Products Council Annual Meeting - March 1 - 3	
24 Feb/ 2 Mar	Supplement: Feedstocks/ Digitalizatio		
9/16 Mar	Supplement: Petrochemicals / Digitalization WPC TV & Digital Edition	- DCAT WEEK 2019, March 23 - 26	
		<ul> <li>94th Annual DCAT Dinner March 26</li> </ul>	
		<ul> <li>35th Annual World Petrochemical Conference - March 24 - 27</li> </ul>	
		<ul> <li>AFPM International Petrochemical Conference March 29 - 31</li> </ul>	
23/30 Mar		In-Cosmetics Global 2020 - March 31 - April 2	
6/13 Apr		<ul> <li>NYSCC Suppliers' Day 2020 - May 7 - 8 , Jacob Javitz Center</li> </ul>	
		– APIC - May 28 - 29	
20/27 Apr	Webinar: Digitalization	– Interphex 2020 - April 28 - 30	
		<ul> <li>ASC Adhesives &amp; Sealants Council Annual Spring Convention &amp; EXPO - April 20 - 22</li> </ul>	
		<ul> <li>CPhI North America INFORMEX - May 5 - 7</li> </ul>	
4/11 May Profile: Informex profiles		<ul> <li>ChemSpec Europe - May 27/28</li> </ul>	
		<ul> <li>FECC Annual Congress 2020 - May 27-29</li> </ul>	
18/25 May	Supplement: Plastics /Circular Economy		
1/8 Jun		<ul> <li>ACC Annual Meeting - June 2020</li> </ul>	
		<ul> <li>2020 BIO International Convention - June 3 - 6</li> </ul>	
15/22 Jun		SemiCon West - July 21 - 23	
29 Jun/ Jul 6	Webinar: Closing loop on plastic waste		
13/20 Jul	Ranking		
27 Jul/3 Aug	Webinar: Sustainability (Environment, health & safety)		
10/17 Aug	Supplement: Crop protection / Digitalization		
24/31 Aug	Ranking		
7/14 Sept	Supplement: Supply chain / Digitalization		
21/28 Sept	Directory: Adhesives & Sealants Directory	ASC Fall Adhesives & Sealants Council Convention - September 2020	
5/12 Oct	Directories: Paints & Coatings Redbook	Latin American Petrochemical Conference (APLA) 2020 - TBD	
19/26 Oct	Profile: Distribution profiles	Annual National Association of Chemical Distributors (NACD) - TBD	
2/9 Nov	Supplement: Downstream & geographic diversification/	CPhI Worldwide 2020 - November 5 - 7	
	Digitalization	Annual Gulf Petrochemical Association (GPCA) - TBD	
16/23 Nov	Directory: Soaps & Cosmetics Bluebook		
30 Nov/ 7 Dec			
14/21 Dec			



# Magazine

Distributed to a global audience of 20,400 decision-makers

- Cover wrap
- news feature
- Inside front cover Bound inserts
- Outside back cover Cover tip
- Facing news or Loose inserts



- Cover 0
- Embedded video
- Iframed websites
- Popups



Cover 0



Embedded video

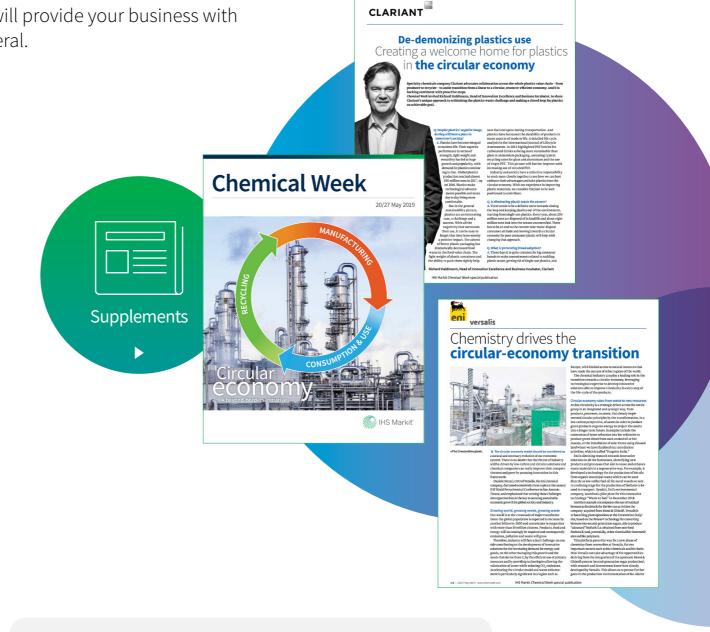
# Supplements

### Distributed at key industry events

CW's supplements offer the impact of advertising combined with the scope of a public relations campaign.

Our team will offer guidance on content, design and distribution, managing the production process from A – Z.

Reprints and digital edition will provide your business with compelling marketing collateral.

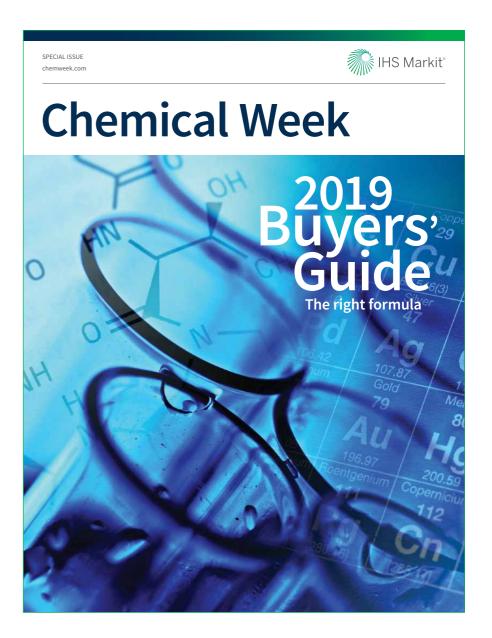


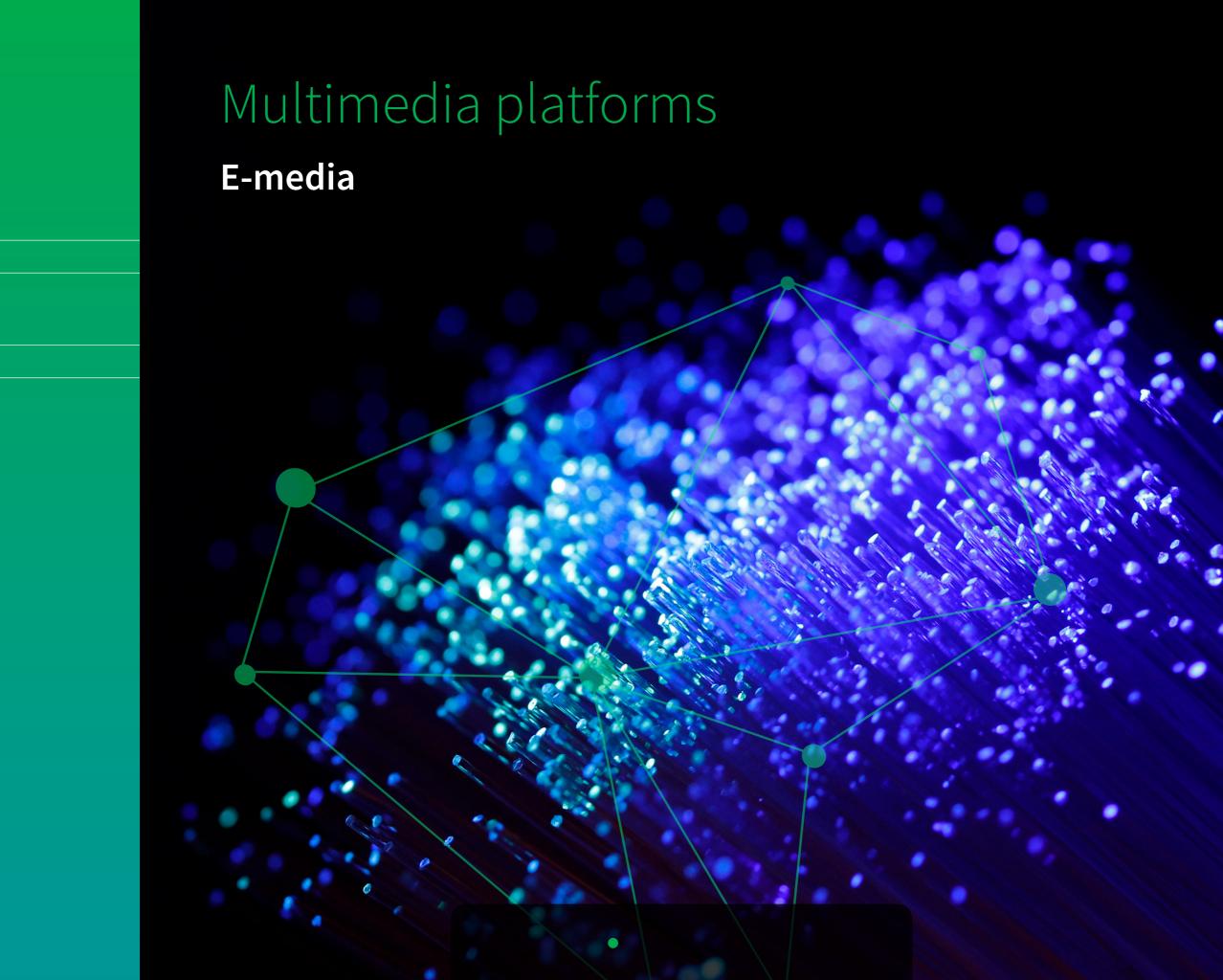
# Buyers' guide, directories & profiles

One time buy. Twelve months of sales.

Put your products directly in front of a global audience of buyers, at the moment they are making purchasing decisions.

- Buyers Guide
- Directories
- Profiles

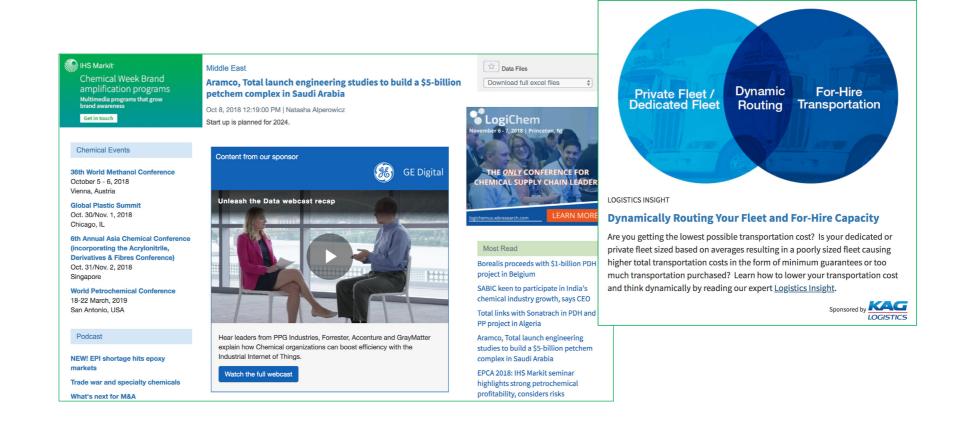




# Sponsored content module

Elevate your brand's position through thought leadership. Your content will be...

- displayed on an exclusive branded module on chemweek.com (50,000 unique visitors a month)
- distributed through all CW digital channels including newsletters (60,000 registered users)
- available in printed format at key industry events More



### **Artificial Intelligence**

An opportunity for advertisers who produce thought leadership content to personalize their message to chemweek.com's visitors, based on content they interact with.

### How it works

- A profile is created for each digital customer to enhance its user experience and predict what content to offer next.
- Companies will present the most relevant content, such as plastics, sustainability or logistics, to each user.

### Key benefits

- Our technology is able to predict what content you should put forward for maximum commercial return.
- Automated workflow for advertisers that generate a lot of content so there's no need to worry about what to promote next. (Minimum 3-month commitment)

### Format & distribution

- Up to 5 content pieces can be deployed at a time (Articles, videos, infographics).
- Unlimited number of articles for advertisers with established blogs/content sites (minimum 3 month slots)
- Delivery: chemweek.com (60,000 users a month)



### Newsletters

A comprehensive portfolio of newsletters tailored to its readers' interests.

### Chemical Week Business Daily

Distributed Daily to 5000+ C-level executives. Read More ►

### Chemical Week Insider

Distributed weekly to 60,800 global subscribers.

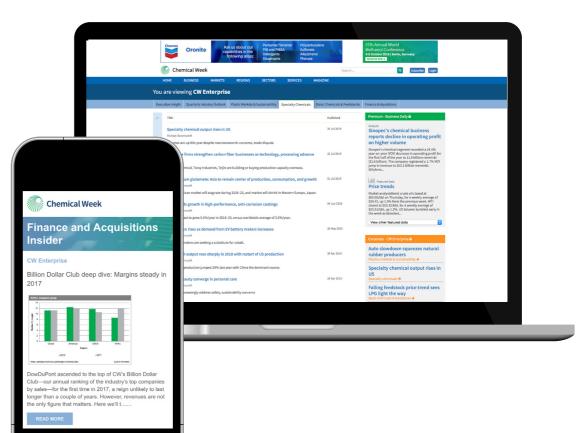
### Custom e-newsletters

Distributed monthly to over 44,000 global audience

- Specialty Chemicals
- Finance and Acquisitions
- Plastic Markets and Sustainability
- Agri

### Sponsorship opportunities

- Single sponsorship "Presented by..."
- Native advertising Sponsored articles, infographics, videos
- − Banners ▶



### Podcast

Become associated with relevant topics in your sector.

- Record an audio interview with market participants led by CW analysts
- Stream it on chemweek.com and place on your site
- Opportunity for sponsored series of monthly/quarterly content



### Webinars

Partner with us to produce and distribute insightful content that will convert prospects into customers.

Sample topics

Your sponsor tool kit will include:

Branding and distribution - Our production team will send invitations to join event to over 150,000 readers

Production - One of our senior editors will chair your session that will include a live Q&A

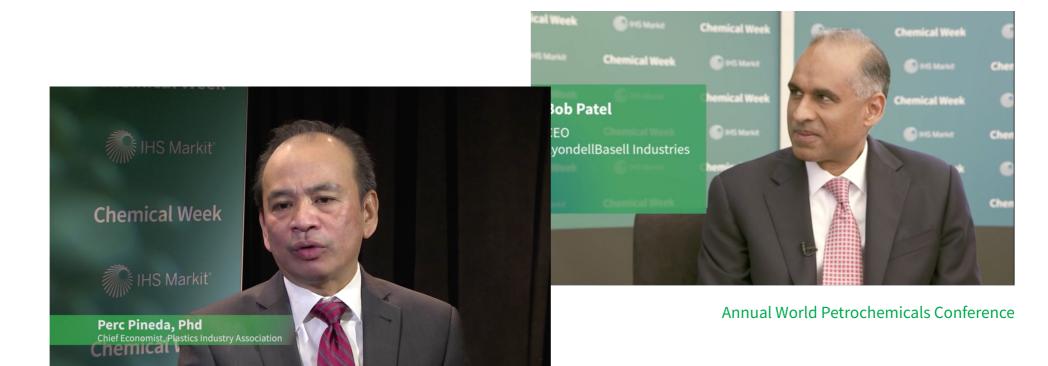
Lead generation - You will receive the contact details of all the registrants

# Chemweek TV

# Position your organization as an industry leader in CW's multimedia platforms

Your video will be distributed to CW's 150,000 readers through:

- Chemweek.com C
  - CW Insider newsletter
- CW digital magazine
- CW social media channels
- $\rightarrow$  Distribution could be timed with relevant industry events



**Global Plastics Summit** 

### Banners

Over 43,000 unique monthly visitors make about 65,000 visits, generating 170-180,000 impressions.\*

### Chemweek.com

The most up-to-date news coverage and analysis ► for the chemical industry

- One of the best search engines in the industry
- − Access to the Chemical Week Buyers' Guide ►
- − Industry events ► information

### Website

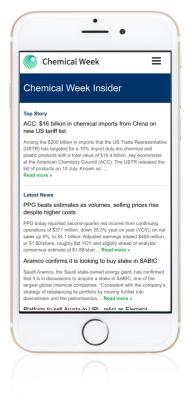
Traditional Banners available in all industry standard sizes:

- Leaderboard: 728x90 pixels
- Sm banner: 300x90 pixels
- MPU: 300x250 pixels



### Newsletters

- Leaderboard: 728x90 pixels
- Middle rectangle: 300x250 pixels



# Readership

150,000 chemical industry professionals, from senior executives to plant managers, provide a powerful audience for your message.

Chemical Week has the greatest global reach with readers in over 190 countries and more penetration into the financial community than any other chemical industry publication Magazine 20,400

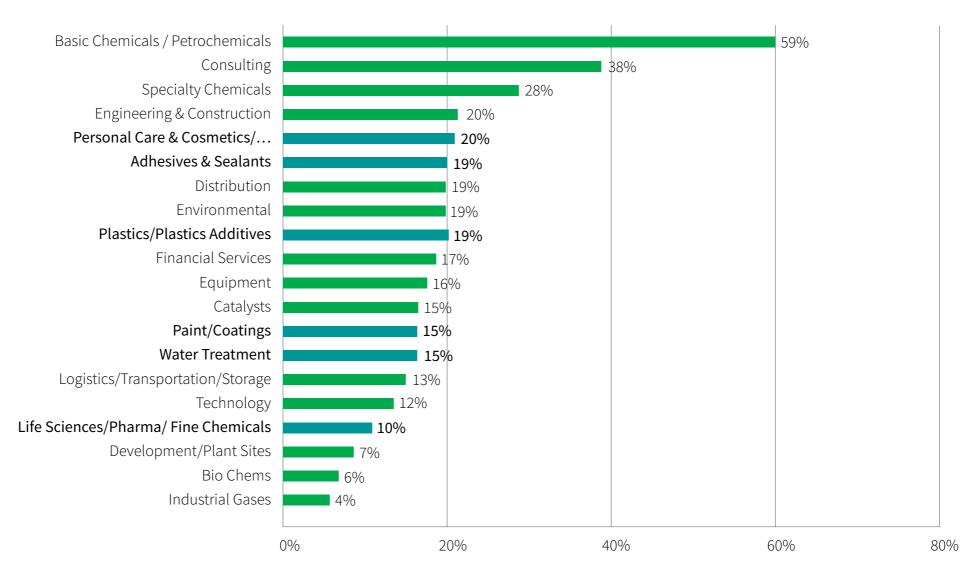
Digital audience

50

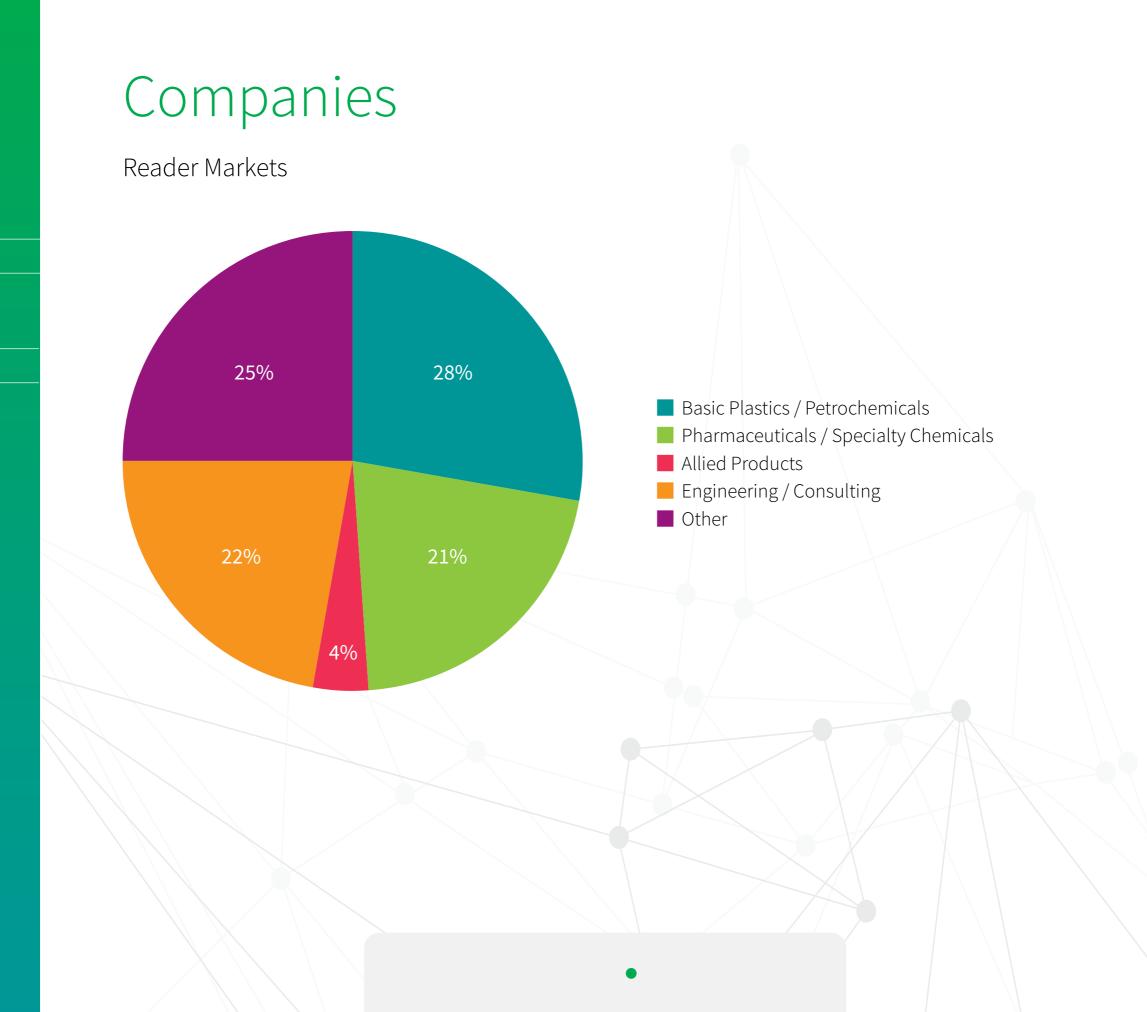
# Chemical Week reader profile

- 64% hold management titles
- 45% are in corporate & senior level management
- 10% are in purchasing
- 88% of readers have taken action as a result of an ad/article
- 42% have requested information, recommended a purchase or bought a product/service advertised
- 80% regularly read 3 out of 4 issues
- They spend an average of 24 minutes reading each issue
- They have been subscribers for an average of 12 years
- 64% have referred an ad/article to a colleague
- 62% have visited an advertiser's website
- There are 3.8 readers per copy
- Over 29% are in corporate management

# Chemical industry sector



\* Source: Harvey Research 2015



## Distribution at trade shows

### Trade shows where the magazine/supplement will be distributed:

Manath	Turada aleanna			
Month	Trade shows			
January - February	ACI Annual Meeting & Convention 2020   Orlando, FL			
February	Specialty & Custom Chemicals America			
	Personal Care & Products Council Annual Meeting 2020   Palm Beach, FL			
March	DCAT WEEK 2020   New York			
	94 <sup>th</sup> Annual DCAT Dinner   New York			
	35 <sup>th</sup> Annual World Petrochemical Conference   New Orleans, LA			
	AFPM International Petrochemical Conference 2020   New Orleans			
April	2020 ACC Annual Meeting			
	Interphex 2020   New York			
	APIC 2020			
	ASC 2020 Annual Spring Convention & EXPO			
	CCNJ Annual Meeting 2020			
	ASC Fall Adhesives & Sealants Council Convention 2020   Chicago, IL			
	38th World Methanol Conference & Workshop			
	In-Cosmetics Global 2020   Barcelona			
Мау	CPhI North America INFORMEX   Philadelphia, PA			
	LPG Asia Seminar			
	NYSCC Suppliers' Day 2020 New York			
	FECC Annual Congress 2020			
June	2020 BIO International Convention   Philadelphia, PA			
	PEPP 2020			
	24 <sup>th</sup> Annual Asia LPG Seminar and Workshop			
	SemiCon West 2020			
	Global Chlor Alkali Conference   TBD			
September	11 <sup>th</sup> China Petroleum and Chemical International Conference (CPCIC)			
October	European Petrochemical Association 2020			
	Global Plastics Summit 2020			
November	Asia Chemical Conference & Workshop 2020			
	Latin American LPG Seminar And Workshop			
	Latin American Petrochemical Association (APLA) 2020			
	Annual National Association of Chemical Distributors (NACD) 2020			
	EMEA Aromatics & Olefins Conferences			
	Gulf Petrochemical Association (GPCA) 15 <sup>th</sup> Annual Forum			

Gulf Petrochemical Association (GPCA) 15<sup>th</sup> Annual Forum

# 2019 advertising rates

#### **SPONSORED CONTENT**

- Chemweek.com
- One article: \$10,000 / month
- Several articles powered by Artificial Intelligence: \$10,000/month \*Introductory rate

#### Monthly newsletter sponsorship

(includes exclusive banner, logo, native advertising): \$30,000 / year

**ChemWeek TV** (Distribution of a video through CW channels): \$10,000

#### **Custom supplement**

(4-page article/company profile on the magazine): \$20,000

#### **SPONSORED CONTENT SERIES**

#### Article series

(3 articles; one a month in homepage or newsletters): \$25,000

### **Webinar series** (3 webinars; one a month in homepage or newsletters): \$30,000

#### Podcasts series

(3 sponsored podcasts; one a month in homepage or newsletters): \$12,000

Artificial intelligence series: \$25,000 / 3 months

#### BANNERS

www.chemweek.com	
Leaderboard (728x90)	\$3,750/month
Standard (300x90)	\$3,225/month
Square (300x250)	\$3,000/month
E-newsletters	
Leaderboard (728x90)	\$3,000/month
Square (300x250)	\$2,000/month

#### MAGAZINE

Advert

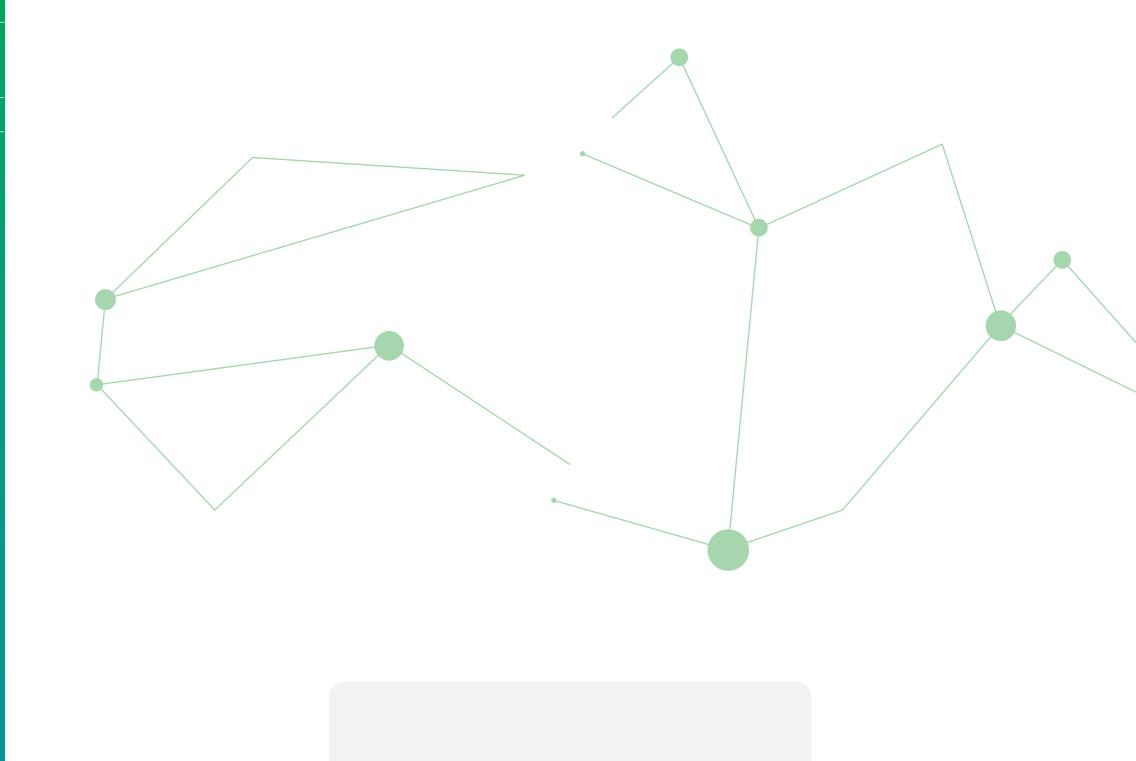
4-color	1x	3x	6x	12x
Full page	\$8,500	\$8,200	\$7,800	\$7,100
1/2 page	\$5,000	\$4,825	\$4,550	\$4,100
1/3 page	\$4,000	\$3,855	\$3,650	\$3,350
1/6 page	\$2,100	\$1,975	\$1,900	\$1,725

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# Advertising specifications

### Production support

Our production team (editors, designers and marketers) will help design and distribute a tailor-made content piece to your target market



## Get in touch

### Key contacts

#### AMERICAS

Head of Global Advertising Sales
Joe Mennella
T +1 212.884.9534
F 212.205.7123
E joseph.mennella@ihsmarkit.com

Global Sales Representative John Markovic T +1 203.449.4032 F 212.205.7123 E johngmarkovic@gmail.com

#### **Global Advertising Sales**

Nanette Santiago T +1 212.884.9528 F 212.205.7123 E nanette.santiago@ihsmarkit.com

#### E-media production

Catherine Espinosa T +1 212.884.9524 E catherine.espinosa@ihsmarkit.com

#### REGIONAL

Sales Representative | Netherlands & Belgium Ria Van den Bogaert

- **T** +32 2 569 8905
- **F** 212.205.7123
- E ria@vandenbo.com

#### Sales Representative | India

Dipali Dhar **T** 718.263.1162

- **F** 212.205.7123
- E dipali.dhar@ihsmarkit.com

#### Sales Representative | Japan

Katsuhiro Ishii

- **T** +81.35.691.3335
- **F** +81.35.691.3336
- E amskatsu@dream.com

#### Sales Representative | Italy Ferruccio Silvera

- **T** +39.02.284.6716
- **F** +39.02.289.3849
- E ferruccio@silvera.it

### Sales Representative | China

Zongmin Wang Taizhou Shiyi Co. Ltd.

- **T** +86 135-6680-6155
- **E** zongmin\_wang@sina.com

### Sales Representative | China Minghua Lu

- **T** +86-21-5169-1611
- F +86-21-5168-5169
- E minghua@echinachem.com

#### ABOUT CHEMICAL WEEK

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#### chemweek.com

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