

Petrochemical Industry Fundamentals

Tuesday or Friday, March 22 & 25

8:00 am - 5:00 pm (CST) / 6:00am- 3:00pm (PST)

Topics Addressed

In this six-hour course, Dr. Plotkin's unique and engaging presentation style provides all attendees with an understanding of the fundamentals that drive industry profitability. Both non-technical and technical workers will find this course valuable and insightful, whether as a new industry participant or as a quick refresher.

Course Content

- The course starts off with a thorough and detailed look at the foundation of our industry petrochemical feedstocks including natural gas, NGLs, petroleum, coal and bio-based.
- This discussion leads naturally into the industry's 7 Basic Building Blocks: Syngas, Ethylene, Propylene, C4 Olefins, Benzene, Toluene, and Xylenes.
- In turn, we explore each building block's value chain, including commodities such as PE, PP, PVC, PS/EPS, and polyester/PET.

Key Benefits

- Provides attendees with the knowledge to better understand what is driving current market conditions and discover future growth opportunities for their company
- “De-codes” industry jargon allowing non-technical business professionals and chemists & engineers to speak the same “language”

Trainer

Dr. Jeffrey Plotkin,

VP - Training, Energy & Chemicals



Dr. Plotkin has over 40 years of experience in the chemicals industry, having worked for operating companies and as a consultant. Dr. Plotkin is a gifted instructor and has trained thousands of industry workers over the last 15 years.

Course Outline

Welcome and Overview

Introduction to Petrochemicals and Feedstocks

Introduction to the Olefins Business

- Ethylene
- Propylene
- C4 Olefins

Introduction to Thermoplastics

- Polyethylenes: LDPE, HDPE, LLDPE
- Polypropylene
- PVC

The Aromatics Business

- Benzene, Toluene, Xylenes
- Polystyrene & EPS
- Polyester/PET