Acquisition support for an investment in a multi-billion dollar global E&P portfolio

Situation



An Asian sovereign wealth fund required comprehensive valuation and strategic due diligence support for its bid on a multi-billion dollar global E&P portfolio. The portfolio consisted of more than 300 assets and prospects, including upstream assets at various field life cycle stages, midstream and LNG facilities and exploration prospects spread across the globe.

Action



Upstream Oil & Gas Consultants:

- Identified key risks and opportunities associated with the portfolio and generated and validated critical assumptions, ranging from production through development concepts, to market analysis, pricing projections and regulatory risks
- Created a customized valuation model that included both Discounted Cash Flow (DCF) and multiples-based valuation, enabling overall probabilistic distribution analysis and analysis by asset level and geography

Result



- IHS Markit provided the client with an independent, unbiased portfolio evaluation that identified internal and external risks and opportunities. It included detailed qualitative reports, spreadsheet models and due diligence commentaries, supporting the initial and final bids and detailed deal structure.
- The proposed value range enabled the client to table a successful bid for the share in the target portfolio.

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